

SMALL BUSINESS EXCHANGE

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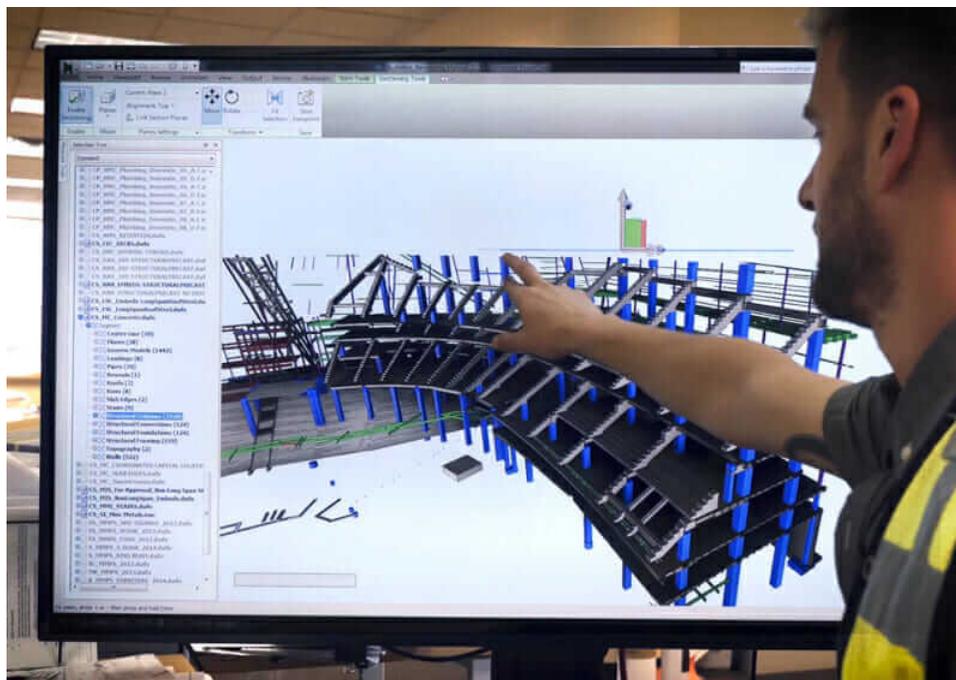
4 YEARS

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June 14, 2018

Tech Investment in Construction Doubles in Past Decade



By Jeff Rubenstone, Tom Sawyer, and Janice L. Tuchman,

The level of investment in construction technology in the past year and the number of players involved have been “transformational,” said José Luis Blanco Álvarez, a partner at the global management consulting firm McKinsey & Co. Blanco led off three days of industry professionals asking hard questions about the latest technology by presenting soon-to-be-published research on trends at the 2018 ENR FutureTech conference.

Comparing data collected from 1,000 firms a year ago with data from 2,400 firms today, McKinsey’s research shows the trend toward connected tools is supported by accelerating investment in construction technology, the pace of which doubled in the last five years relative to the pace of investment between 2008 and 2012.

“We’ve started to see different ‘constellations’ of solutions emerging around established use cases, such as modeling and BIM, VR and AR, as well

as machine- and deep-learning to improve performance management,” Blanco said.

Blanco explained that when linkages representing common use cases between tools are charted, the new picture shows less concentration around the traditional silos for back-office management, onsite execution and collaboration, and more linkages to support new hot spots of design simulation, offsite fabrication, virtual learning, 3D printing, laser scanning, drone data acquisition, robotics and automation, analytics and machine- and deep-learning. The change between the use-case networks charted a year ago versus current linkages is striking, suggesting the demand for integration is growing.

The annual tech event in San Francisco June 4-6 brought together forward-thinking minds in construction. Rather than finding a single piece of technology to change everything, many speakers saw a range of technologies reaching maturity that could lead to sea change.

■ Continued on page 7

U.S. EPA awards \$500,000 to clean up contaminated properties in Humboldt County

The U.S. Environmental Protection Agency announced that Humboldt County, Calif., will receive \$500,000 to reduce lead exposure from paint and soil as part of an ongoing community revitalization effort. Humboldt County is one of 33 successful, existing Brownfields Revolving Loan Fund (RLF) grantees across the nation receiving a combined total of about \$15.7 million in additional funding.

“These supplemental funds provide communities with the resources they need to continue to clean up contaminated lands, which will improve public health and generate economic growth,” said EPA Administrator Scott Pruitt. “These funds will ensure more cleanups are

completed and more land can be returned to beneficial reuse.”

Humboldt County will use the funds to expand ongoing lead abatement work at workforce housing in the historic lumber mill community of Samoa. Including this year’s award, Humboldt County has received \$2.85 million in Brownfields RLF funding since 2007.

“The revitalization of Samoa Peninsula would not be possible without the commitment of local leaders to create a positive path forward,” said EPA Regional Administrator for the Pacific Southwest Mike Stoker. “EPA is proud to part-

■ Continued on page 4

California logs 50K construction apprentices

By Riia O’Donnell and Jean Dimeo,

- California’s Labor and Workforce Development Agency announced the highest level of participation in its apprenticeship program this year, which includes nearly 50,000 apprentices in the building trades.
- The state has invested \$15 million per year for the last three years through the California Apprenticeship Initiative to create new apprenticeship programs in various industries. The initiative also funds pre-apprenticeship programs that prepare job seekers for registered apprenticeships. According to the State Building and Construction Trades Council of California, state-supported apprenticeships make more jobs available for young people out of high school.
- Five million dollars per year for the next five years will go into expanding pre-apprenticeship training programs under the Road Repair and Accountability Act of 2017, which drives repairs to state roads, freeways, bridges and public transportation. The state said the act will support underrepresented populations, including at-risk youth, women, veterans and formerly incarcerated individuals.

Dive Insight:

California is not the only state starting or enhancing its apprentice programming. New Jersey allocated \$10 million to create its Apprenticeship Network beginning in 2019. The state announced the program at the opening of a carpentry training center, with a focus on skilled construction workers.

Meanwhile, Home Depot and Lowe’s have committed millions of dollars to training and apprenticeship programs. In February, Lowe’s announced its Track to the Trades initiative, a pre-apprenticeship program for its employees. Part-time and full-time employees are eligible for the program, which takes six to 10 months to complete. The company is giving participants up to \$2,500 to gain certification in carpentry, HVAC, electrical, plumbing or appliance repair.

Home Depot recently said it will commit \$50 million to skilled trades training, and plans to train 20,000 new tradespeople by 2028. The Home Depot Foundation, in conjunction with the Home Builders Institute, launched a pilot program in 2017 specifically for military members. The 12-week program is free to students, and Home Depot said it already has seen a job placement rate of 90%.

SOURCE: www.constructiondive.com

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Community Outreach

Jobs and Justice: Civil Rights and the Racial Wealth Gap

By Danielle Beavers,

I have the exciting job of leading Greenlining's Diversity and Inclusion initiative. We seek to reframe the narrative on diversity to focus on justice and its role in ending the racial wealth gap once and for all.

In this year of Greenlining's 25 anniversary, it's important to take stock of where we've been to better inform where we want to go.

The truth is that Greenlining's been doing "diversity and inclusion" work since the 1980s, when we were just a coalition of community activists. Ortensia Lopez, one of Greenlining's founding mothers, explains it best: "We decided to form an organization focused on all multicultural communities, to work together and exert power. We felt it was important for different communities to work together: Rather than fighting each other for a slice of the pie – or for crumbs, which was often all we got – we'd work together to make the pie bigger for everyone."

As the organization evolved over time we took those values of diversity and inclusion and operationalized them into policies to make meaningful impact for our communities and close the racial wealth gap. We started with supplier diversity in energy and telecommunications. The California Public Utilities Commission's General Order 156 mandates that the state's big utilities (think PG&E, Verizon, etc.) must disclose their level of contracting with minority-, women-, disabled veteran-, and LGBT-owned companies.

WHEN CIVIL RIGHTS MEANS JOBS

It sounds simple, but we quickly found out that what gets measured gets done. In 1986 women- and minority-owned companies received just \$2.6 million in contracts from these huge companies; in 2016, thanks to the transparency required by GO 156, that number rose to \$8.8 billion, without a single quota or set-aside. That represents a massive boost for diverse-owned businesses, enabling them to expand, hire more workers, and help close the racial wealth gap.

In 2012 we built off the success of GO 156 and sponsored AB 53, legislation which created similar public reporting requirements for insurance companies in California. Four



years later that expanded into the Multistate Insurance Diversity Survey, including California, the District of Columbia, Minnesota, New York, Oregon, and Washington (combined these states represent 65 percent of the national insurance market). In 2016, insurance companies in these states spent \$7.9 billion with diverse suppliers.

We've also advanced supplier diversity through partnership. In 2012 we started working with the newly established federal Offices of Minority and Women Inclusion at 20 of the nation's financial regulatory agencies to diversify the financial industry. In 2014 we partnered with California's largest depository banks to release the nation's first report that compared banks against one another on their level of contracting with diverse businesses.

In parallel with supplier diversity, Greenlining also advances workforce diversity policies. Our Bridges to Health team has a long history making the case for diverse health workforces and pipeline programs that bring young people of color into health careers. We've also turned our attention to Silicon Valley and last year shook up the tech world with a No Uber

Oakland campaign, with specific demands on employment practices, when the company announced a move to downtown Oakland (it eventually pulled out).

CORPORATIONS, FOUNDATIONS AND DIVERSITY

Corporate America remains a critical front in the struggle for civil rights, and we continue to hold corporations' feet to the fire in a variety of fields: Last month we released a corporate board diversity report examining California's 59 most influential companies.

It hasn't all been sunshine and rainbows. In 2007, after our research showed that major foundations gave only a tiny percentage of grants to people of color-led nonprofits, Greenlining touched the third rail of the non-profit world and sponsored a bill to mandate diversity reporting from California's largest foundations. AB 624 would have required foundations with assets over \$250 million to report on their governance and domestic grantmaking. Notice that I wrote would have. We received tremendous pushback, including a hit in which the author called us "shakedown

artists" – a badge I wear with honor – and eventually we came to an agreement with 10 of the most powerful foundations to sign a multimillion dollar pledge, and the major commitments were indeed fulfilled.

Greenlining has always viewed economic justice as a critical component of civil rights. Over the past 25 years it became clear that our diversity and inclusion work served as the connective thread, and in 2016 we decided to make diversity and inclusion a formal initiative. This allows us to de-silo, share best practices across industries, and make the implicit explicit.

We sometimes forget, but the racial wealth gap and access to jobs always formed a key part of the civil rights struggle, dating back to Martin Luther King's 1963 March on Washington for Jobs and Freedom. Our recently-launched Diversity, Equity and Inclusion Framework marks the beginning of the next phase of our efforts to make economic justice a reality for all, and turn the racial wealth gap into a distant memory.

SOURCE: <http://greenlining.org>

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Access to Capital

New To Raising Venture Capital? Six Tips For Getting Started

By Roshawna Novellus,

Small businesses need money to grow and actualize their business goals, but many of them face the same problem: They don't know how to access capital.

Accessing capital for your business has different evaluation criteria than accessing capital for personal needs. Businesses also must evaluate if their capital needs are best serviced by debt or equity. The answer comes down to cash flow, growth projections and comfort level.

As someone who has provided businesses with financial strategies for several years, I recommend seeking venture capital if your company is a new, rapidly-growing enterprise, if you're willing to accept feedback, unable to bootstrap, and you can share the helm with a business guru.

Here are six tips to help you get started with raising venture capital for your business:

1. Understand the process.

The difference between financing your business with venture capital versus other methods is that venture capitalists (VCs) usually receive equity

and take an active role within the company. That means you could lose having absolute control over your company's decisions and direction, which can result in your company evolving into something different than what you and your co-founders had originally envisioned. If you're going to accept venture capital, you first must accept this possibility.

After you submit your business plan, the firm or investor will perform their due diligence, meaning they will examine your company in detail and create a term sheet to list the conditions and milestones for the complete investment.

Next, you will receive the investment from the venture "fund." Instead of receiving a lump sum, you'll get the funds as you meet the milestones listed on your term sheet. The VC will become active in the company, helping you reach your goals to develop a more profitable business.

2. Look for VCs in your industry.

It's imperative to research VCs thoroughly before you submit your proposal. Every venture capitalist has an investment thesis, strategy and approach to making decisions. Your research will help you de-

Continued on page 4

California Sub-Bid Request Ad



Is requesting quotes from qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Pavement Grinding, AC Paving, Stripe & Mark, Traffic Control, Aggregate, Pipe PVC, SWPPP, Schedule, Shoring, Bore & Jack, CCTV

**Hi-Desert Water District Wastewater Reclamation Project
Phase 1 Collection System**

Bid Package D

Located in Yucca Valley, San Bernardino County, California

Hi-Desert Water District

BID DATE June 19, 2018 @ 2:00 p.m.

Sub & Vendor Scopes and Bids Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner's website. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC
An Equal Opportunity Employer**

**You can view more ads at the link below
[www.sbeinc.com/advertising/
sub_bid_requests.cfm](http://www.sbeinc.com/advertising/sub_bid_requests.cfm)**



CHASE CENTER

and

Warriors Mixed-Use Office and Retail Development

Please Join Us for the Procurement Package #4 Pre-Proposal Meeting



Image courtesy of MANICA Architecture/ Steelblue LLC

Project Description: Chase Center, a 18,000-seat, multi-purpose event center, will anchor a district of 11 acres of restaurants, cafes, offices and public plazas, along with other amenities. This project is administered by the Office of Community Investment and Infrastructure with a Small Business Enterprise (SBE) goal of 50%.

Interested bidders should visit the link provided and select their trade of interest

[Bid Package #4 - Chase Center and Warriors Mixed Use Office & Retail Development](#)

Procurement Package #4 will include the following scopes of work:

- Line Striping
- Parking Equipment
- Final Clean-Up
- Window Cleaning
- Interior Wayfinding Signage
- Exterior Building and Site Signage

When: Monday, June 18, 2018 at 2:00 pm

Where: 499 Illinois Street

San Francisco, CA 94158

Treasure Island Conference Room

Please RSVP at (628) 221-8943 or at rsvp@mortensonclarkjv.com

California Sub-Bid Request Ads



SWINERTON

PROJECT NAME: 1950 Mission Street
BID DATE: July 20th, 2018 at 3:00 PM

Swinerton is requesting quotations from certified SBE's, MBE's, WBE's, LBE's, and DBE's. The project has a 20% SBE goal. Provide "Local Hiring and Business Program Requirements".

Building Construction Estimate is: \$82.5M

Scopes: All Trades, excluding MEPF

Pre-Bid Meeting: July 5th, 2018 at 10 a.m., 260 Townsend street, San Francisco; 3rd floor

Project Description:

The 1950 Mission street project is a 157 BMR unit rental project.

The project consists of 2 buildings, 1-9 story building and 1-5 story building connected by an open air bridge on levels 2 through 5. The ground floor has a plaza connecting the buildings and the buildings contain a mixture of future retail spaces, a future café, property management offices and support areas, artists' studios and a mixture of community non-profit providers. The upper levels are dedicated to residential units.

The building frame consists of CIP concrete structure on deep foundations.

Assume project starts on November of 2018.

PLANS & SPECIFICATIONS:

<https://secure.smartbidnet.com/External/PublicPlanRoom.aspx?id=380889>

WE REQUEST BIDS FROM ALL SUBS

Contact: Dolores Aguirre

Tel: (415) 421-2980

EMAIL TO: 1950Mission@gmail.com

Please submit your bid to

Dolores Aguirre via SmartBid or by email.

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer"



SWINERTON BUILDERS

Advertisement of Upcoming Cal State LA TOCA Projects

Caltrans Surface Parking Lot: \$3,500,000
Campus Metering Project: \$1,000,000

DVBE, SBE, WBE, MBE, and local subcontractors and suppliers encouraged.

Swinerton Builders is seeking qualified subcontractors and suppliers for all trades to participate in the upcoming Cal State LA TOCA Projects. These Projects are Public Works Projects, and are Prevailing Wage with Certified Payroll required.

Trades

Earthwork, Demolition, Asphalt Paving & Striping, Site Utilities, Concrete, Electrical, & HVAC

All interested bidders must be able to provide a payment and performance bond and/or show proof of bond ability through the Swinerton Prequalification application.

Interested Subcontractors must submit their prequalification application by Friday June 13th 2018.

Interested Subcontractors should contact:

Saed Ali at 213-905-9492, sali@swinerton.com

A link to the project documents are located at:

<http://www.swinerton.com/subcontractors/subcontractor-current-bid-opportunities/>

Subcontractors are also encouraged to begin the Swinerton Prequalification process at:

<http://www.swinerton.com/subcontractors/subcontractor-prequal/>

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909

Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: JIM YACKLEY

Website: www.desilvagates.com

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

ANNUAL OVERLAY / REHABILITATION 2017-18, Project No. 2018.0050, Bid No. 17-18.026
Local Business Enterprise Goal Assigned is 25%

OWNER: CITY OF SAN LEANDRO

835 East 14th Street, 2nd Floor,
San Leandro, CA 94577

BID DATE: JUNE 21, 2018 @ 3:00 P.M.

DGC is soliciting quotations from certified Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, ELECTRICAL, STRIPING, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT OIL, FULL DEPTH RECLAMATION, COLD CENTRAL PLANT RECYCLED ASPHALT.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at <http://www.sanleandro.org/depts/finance/purchasing/bids>.

Fax your bid to (925) 803-4263 to the attention of Estimator Jim Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

AECOM Energy & Construction, Inc.
1 Harbor Center, STE 200 • Suisun City, CA 94585
Phone (707) 759-6858 • Fax (510) 777-5099

LBE & DBE Subcontractor/Supplier Bids Requested For:
San Francisco Public Utilities Commission
Oceanside Water Pollution Control Plant Digester Gas Utilization Upgrades
Contract No. WW-639

REVISED BID DATE: June 21, 2018 at 2:00PM

Fax all quotes to 510-777-5099 or email to jamie.helmick@aecom.com

Requesting certified LBE & DBE Subcontractor and Supplier Quotes on: *Construction Staking, Structure Excavation, Structure Backfill, Seal Coat, Asphalt Concrete, Concrete Structure, Reinforcing Steel, Clean & Paint Steel, Safety, Petroleum, Oil & Lubricants, Doors & Frames, Lumber, Electrical & Signals, Tools, Plastic Pipe, Welded Steel Pipe, Copper Stainless Pipe, PVC Pipe, Pump, Concrete Curb & Sidewalk, Pumping Plant Equipment, Miscellaneous Metal, Signal, Lighting, Surveying, Flat Bed Trucking, Hazardous Substance Removal, Hazardous Waste Trucking, Truck Rental, Trucker Broker, Trucker, Carpentry, Cabinetry, Roofing, Plumbing, Painting Structures, Heating & Air Conditioning, Insulation, Hardware (Finish), Fuel Systems, Coring, Cutting, Construction Equipment Rental, Heavy Equipment Rental, Demolition, Steel Tanks, Instrumentation, Mechanical, Paving, Stray Current, Structural Steel, Utility Work, Welding, Architectural Items, Ready-Mix, Steel Fab, Valves & Fittings*

Contract Documents are available by owner after signing a non-disclosure agreement. Please visit www.sfwater.org/bids/bidlist.aspx for more information. You may also contact Jamie Helmick at jamie.helmick@aecom.com for access to the documents.

Subcontractors and Suppliers interested in this project may contact Bill Johnson by email at william.johnson@aecom.com.

100% Performance and Payment bonds with a surety company subject to approval of AECOM Energy & Construction, Inc. are required of subcontractors for this project. AECOM will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest AECOM Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. AECOM's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. AECOM requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

New To Raising Venture Capital?

Continued from page 3

termine if your business and team are aligned with the venture capitalist's process, otherwise, you risk running into problems down the line.

Learn what types of people your potential VC usually backs. If your business is technological, seek venture capitalists who help entrepreneurs in the tech field. Likewise, seek VCs who fund businesses in your stage of development — whether it's a startup or an expansion. For instance, my seed firm funds entrepreneurs who often get overlooked in the business world, like women and African Americans.

3. Think of VCs as teammates.

Since venture capital investors take an active role in your company, think of VCs as your teammates rather than simply as a source of revenue.

Choose a firm that you would enjoy working with and that can consistently drive you and your business to a higher level. The investor will only be part of your venture if they think that your business and team can win. As such, they will be on your side, trying to make those strategic moves to hit their growth targets.

4. Be your authentic self.

Just as a VC becomes a member of your team, you will also become a member of their team. It's especially important to be yourself, as being honest can save a great deal of time.

An entrepreneur I recently interviewed told me that he was able to raise venture capital in a non-traditional format, but he was only successful because he was clear about the structure and terms up front. Investors were able to determine early on whether it was worth their time to proceed with due diligence, and the venture capitalists that did back the company applauded the founder for his honesty.

So let your hair down, loosen your tie and show your VC who you are as a person. Reveal your-

self as the hard-working, dedicated entrepreneur and avid learner that you are.

5. Learn from others.

I couldn't have made it where I am today had I not learned from the people who had already "been there and done that."

Surround yourself with an experienced team of mentors and advisors who can help you answer the hard-hitting questions. Learning from qualified experts will help you fill in the gaps of what you already know when it comes to venture capital. In addition, surrounding yourself with like-minded business owners encourages you through the ups and downs, and helps speed up the time it takes to reach your intended success.

6. Submit a polished business plan.

Venture capitalists may take high risks, but they do want to know that there will be large rewards as a result. VCs love rapid growth because it means a prompt return. Your business plan and your financial projections must be realistic, as investors are looking for businesses that are scalable and already making money. Some firms invest in companies that can reach \$30 million in revenue within three years, whereas other firms may only invest in companies with a minimum of 30 times this amount. Make sure you understand where your investor's sweet spot is to ensure you have the same vision for your enterprise.

When you understand how to seek out venture capital, the greatest value you'll obtain is the ability to leverage a VC's years of knowledge and experience to speed up your growth process. Keep believing in yourself and your business, and you will eventually achieve your goals.

SOURCE: www.forbes.com

U.S. EPA awards \$500,000

Continued from page 1

ner with Humboldt County to help support their compelling and strategic redevelopment vision."

The Brownfields RLF program supports EPA's commitment to assist communities in addressing environmentally challenged properties and meet their local revitalization priorities. The supplemental funds announced today will help communities reuse vacant and abandoned properties and turn them into community assets such as housing, recreation and open space, health facilities, social services, transportation options, infrastructure and commerce opportunities.

RLFs specifically supply funding for loans and sub-grants to carry out cleanup activities at brownfield sites. The supplemental funding to each grantee ranges from about \$200,000 to \$500,000. These funds are provided to communities who have achieved success in their work to clean up and redevelop brownfield sites.

A recent national study shows that cleaning up brownfields leads to residential property value increases of 5 - 15.2% within a 1.24-mile radius of the site (Haninger et al. 2017). Another study analyzing data near 48 brownfields found that an estimated \$29 to \$97 million in additional tax revenue is generated for local governments in a single year after cleanup. This is two to seven times more than the \$12.4 million EPA contributed to the cleanup of those brownfields.

SOURCE: www.epa.gov

California Sub-Bid Request Ads



**Barnard Bessac Joint Venture
DBE Opportunities**

Barnard Bessac Joint Venture, an Equal Opportunity Employer, is seeking quotes from interested and qualified Disadvantaged Business Enterprises (DBE's) and other subcontractors and suppliers for the following:

PROJECT: Gravity Pipeline Progressive Design Build Project
OWNER: Silicon Valley Clean Water
Initial Publish Date: February 22, 2018

Firms that are certified by one of the following programs are qualified: Entities owned and/or controlled by socially and economically disadvantaged individuals, MBE, WBE, SBE, SBRA, LSAF and HUB.

OPPORTUNITIES INCLUDE
(Feb. 2018 through June 2022):

Shaft - Slurry wall; Shaft - Secant pile; Jet Grout; Earth Pressure Balance Tunnel Boring Machine fabrication & delivery; Concrete foundations (flat work); Concrete demolition & off-haul (shallow structures); Site clearing & grading; Site fencing; Trucking (spoils off-haul & disposal); Temporary modular office trailer supply & installation; Office Janitorial services; Office Supplies; Security; Quality control testing and other laboratory testing services; Trucking of materials & equipment; Equipment rental (Loaders, Skidsteers, Excavators, Manlifts, Forklifts); Raw material supply (iron/steel, consumables, fluids); Fabrication; Jobsite supplies (PPE, tools, etc.); Printing services (plotting / signs / banners); Traffic control supply and/or services; Utility relocation; Trench excavation and shoring; Sheet pile installation; Potholing; Geotechnical investigation (Borings, CPT's); Instrumentation & Monitoring; Pre-condition surveys (buildings, roadways, utilities); Tunnel precast segmental lining manufacturing; Supply of moulds for precast segmental lining; Rebar supply and/or installation; Ready-Mix concrete supply; Street sweeping / cleaning; Utility inspections; Water treatment systems; Concrete pumping and placing; Dimensional lumber supply; and Paving subcontractors.

Please contact either of the following names to get your name on the bidders list:

Shannon Cozino:
shannon.cozino@barnard-inc.com (site office)
Brittany McNamee:
brittany.mcnamee@barnard-inc.com (HQ office)

Pacific Structures is seeking qualified and certified **MBE/WBE/SBE/LBES** Subcontractors, Suppliers, for the project below:

160 Folsom- 40 Story Condominium
Location: 160 Folsom, San Francisco, CA 94105
Bid Due Date: September 1, 2018

Description of work: Pumping/ Placing/ Finishing for Pads, Curbs, and Built-up Slabs

Pacific Structures

3004 16th Street • San Francisco, CA 94103
Phone: (415) 606-3572
Contact: Natalie Besser
Email: Natalie.Besser@pacific-structures.com
An Equal Opportunity Employer



10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816, Fax: (562) 946-3823
Contact Laura Karoly at laura.karoly@kiewit.com

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from Small Business from SCOOP Network; Small Disadvantaged Business, or a HUB zone business by the U.S. Small Business Administration; or business certified by the U.S. federal government's System of Award Management; or certified as a Disadvantaged Business Enterprise by Caltrans' or by the one of the signatory agencies within the California Unified Certification Program; or Metropolitan Water District of California's Regional/ Small Business Program; or certified by the City of San Diego's Small Local Business Enterprise and Emerging Local Business Enterprise Program; or certified as a Small Business or as a Disabled Veteran Business Enterprise by the California State Department of General Services.

Project Owner: San Diego County Water Authority

Project Name: Pipeline 5 Relining Delivery Point to Sage Road, Specification 641

Project Location: The project site broken into two segments. The first near Peony Drive to Sage Road within the community of Fallbrook. The second from Huckleberry Lane to North Twin Oaks Valley Road north of the City of San Marcos

Project Bid Date / Time: June 26, 2018 at 2 pm PST.

Project Description:

Work consists of relining an existing untreated 96 inch inside diameter prestressed concrete cylinder pipe by fabricating, setting, and welding approx. 11,900 feet of 93 inch outside diameter welded steel liners; installing approx. 400 feet of 93 inch outside diameter cement mortar lined welded steel pipe closure pieces at nine portals; repairing two existing 96 inch inside diameter steel elbows; installing fiber optic MicroDuct conduit between the 96 inch inside diameter prestressed concrete cylinder pipe and steel liners and routing to 15 pull boxes at ground level; grouting annular space behind installed liner sections; field applying cement mortar lining to interior of installed steel pipe; installing nine portals to access the existing 96 inch pipe; installing, maintaining, and removing environmental fencing and flagging; installing and maintaining storm water pollution prevention measures; clearing and grubbing; dewatering; providing traffic control; excavating and backfilling; providing excavation support systems; installing, maintaining, and removing fencing; cutting, demolishing, and disposing of prestressed concrete cylinder pipe; installing cathodic protection system; placing reinforcing steel and encasing welded steel pipe in concrete; removing and disposing of existing acoustic fiber optic system components; installing cathodic protection test stations; restoring final site including placement of soil amendments and hydroseeding; restoring surface improvements including asphalt paving and base; removing valves; installing bulkheads at Station 2060+60 and 2634+97; disposing of all removed equipment and materials.

Kiewit is requesting quotes in the areas described, but not limited to:

Quality control, traffic control/MOT, aggregate, lead abatement, trucking & hauling, water truck (operated), material landfill, demolition, site clearing, dewatering, shoring and underpinning, SWPPP, street sweeping, utilities cathodic protection, corrugated metal pipe, asphalt paving, fences/gate/guardrail, landscaping, hydro seeding, ready mix supply, concrete forms and accessories, concrete reinforcing installation, welding services, steel pipe, paints and coating, cathodic protection, hangers and support, concrete supply, specially placed concrete, temporary barriers and enclosures.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Bond premium will be reimbursed by Kiewit. Subcontractors performing any on-site work must be signatory to the appropriate union labor agreements that govern its work. *Plans and specifications are available at the address listed above or provided to you through Kiewit's electronic use of SmartBidNet by contacting Kiewit.*

Kiewit intends to conduct itself in good faith with all DBEs and all other business enterprises regarding participation on this project. For further information, assistance or questions regarding the project, to discuss your specialty or scope of work, project schedule, requirements of the contract, licensing, insurance or bonding, equipment, supplies, materials, related assistance or services, please contact the Lead Estimator listed above.



9800 S Meridian Blvd Suite 250, Englewood, CO 80112 • Phone: (720) 643-2292

Balfour Beatty Infrastructure, Inc. (BBI) is soliciting proposals from all interested contractors for the following tasks and trades (scopes can be negotiated): Temporary Traffic Control, Utility Work, Concrete and Flatwork, Electrical, Quality Control, Concrete Coring, and other work associated with the **34.5 KV CABLE REPLACEMENT M-LINE MVS SWITCHING STATION AND MTF, MSS, MPS AND MTW SUBSTATIONS** currently advertised by **San Francisco Bay Area Rapid Transit (BART)** in **San Francisco, California**.

Note this project is subject to the Major Projects Project Stabilization Agreement. Please see the contract documents for additional information. Bonds may be required depending on scope, assistance is available if needed.

For this project, a goal for Disadvantaged Business Enterprise (DBE) participation has been established. Sub-contractors meeting project goals for DBE criteria may be given preference in order to meet these goals.

If interested in submitting a bid in any of these categories, please email railbids@bbius.com for a link to the specifications and plans or see BART's procurement portal.

All questions or clarifications with respect to the inquiry can be addressed to Dominic Masica by email at dmasica@bbius.com or by phone at 720-643-2292.

Proposals must be submitted no later than **6/25/2018 at 4:00 PM PST** to railbids@bbius.com

Balfour Beatty is an equal opportunity employer.

CALTRANS 2016 DISPARITY STUDY PUBLIC COMMENT FORUMS



The California Department of Transportation (Caltrans) conducted a Disparity Study (Study) that Caltrans and local governments will use to refine their implementations of the Federal Disadvantaged Business Enterprise (DBE) program in accordance with 49 Code of Federal Regulations Part 26. The Study includes an analysis of whether there is evidence of discrimination or its effects in the transportation contracting industry in California.

Caltrans is hosting a series of Public Comment Forums to obtain comments related to the Study and personal testimony and experiences related to working in the California transportation contracting industry. Information Caltrans is seeking includes, but is not limited to, whether:

- Firms face difficulties or barriers when bidding as prime contractors, subcontractors, or suppliers
- Business owners believe they have been treated fairly or unfairly based on their race, ethnicity, or gender
- Contractors solicit, or fail to solicit, bids or price quotes from DBEs on projects with no DBE goals
- There is a level playing field for firms in accessing to capital, bonding, and insurance

You are invited to participate in public forums that will be held statewide as follows:

DATE	DISTRICT	TIME	LOCATION
Monday June 18, 2018	District 3	3-5 p.m.	Caltrans District 3 Office, Cedar Ridge Room, 703 B Street, Marysville, CA 95901
Monday June 18, 2018	District 10	3-5 p.m.	Lodi Community Library, Community Room, 201 W. Locust Street, Lodi, CA 95240
Tuesday June 19, 2018	District 4	3-5 p.m.	Caltrans District 4 Office, Auditorium, 111 Grand Avenue, Oakland, CA 94612
Tuesday June 19, 2018	District 7	3-5 p.m.	Caltrans District 7 Office, Conference Room 1.037, 100 South Main Street, Los Angeles, CA 90012
Wednesday June 20, 2018	District 8	3-5 p.m.	Caltrans District 8 Office, 805 Conference Room, 464 W. 4 th Street, San Bernardino, CA 92401
Thursday June 21, 2018	District 9	3-5 p.m.	Caltrans District 9 Office, Mt. Tom Room, 500 South Main Street, Bishop, CA 93514
Friday June 22, 2018	Webinar	9-11 a.m.	RSVP to mario.solis@dot.ca.gov if interested in participating.
Monday June 25, 2018	Webinar	3-5 p.m.	RSVP to mario.solis@dot.ca.gov if interested in participating.
Tuesday June 26, 2018	District 5	3-5 p.m.	Caltrans District 5 Office, Sycamore Room, 50 Higuera Street, San Luis Obispo, CA 93401
Wednesday June 27, 2018	District 1	3-5 p.m.	Caltrans District 1 Office, Room 59, 1656 Union Street, Eureka, CA 95501
Wednesday June 27, 2018	District 6	3-5 p.m.	Caltrans District 6-Manchester Office, Yosemite Room #145, 2015 E. Shields Avenue, Suite 100, Fresno, CA 93276
Thursday June 28, 2018	District 2	3-5 p.m.	Caltrans District 2-West Venture Building, Lassen Training Room, 1031 Butte Street, Redding, CA 96001
Friday June 29, 2018	District 11	3-5 p.m.	Caltrans District 11 Office, Gallegos Room, 4050 Taylor Street, San Diego, CA 92110
Friday June 29, 2018	District 12	3-5 p.m.	Caltrans District 12 Office, Room 104, 1750 East 4 th Street, Suite 100, Santa Ana, CA 92705

You may also submit testimony electronically, no later than 5:00 pm, Friday, June 29, 2018, to Mario.solis@dot.ca.gov, or by U. S. mail to Caltrans Office of Business & Economic Opportunity, Attention: Mario Solis, 1823 14th Street, Sacramento, CA 95811; or by fax at (916) 324-1949. If you have any questions about the Caltrans Disparity Study, contact Mario Solis, Branch Manager, at (916) 324-1812 or Mario.solis@dot.ca.gov.

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**You can view more ads at
www.sbeinc.com/advertising/sub_bid_requests.cfm**

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- New York UCP

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Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)

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Phone: 800-800-8534 • Fax: 415-778-6255
www.sbeinc.com

Public Legal Notices

CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 100006282 SAN FRANCISCO AMBULANCE DEPLOYMENT FACILITY

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30:00 p.m. on July 18, 2018**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at www.sfpublishworks.org/biddocs. Please visit the Contracts, Bids and Payments webpage at www.sfpublishworks.org for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is under this contract consists of constructing a new building at 2241 Jerrold Avenue, San Francisco, California, as shown in the Project drawings and as specified in these Specifications (hereafter referred to as the Contract Documents). Bids will be evaluated using the A+B+C bidding method with Best Value Procurement. The maximum time allowed for substantial completion is 640 consecutive calendar days. The Architect's estimate is approximately \$26,600,000. For more information, contact the Project Manager, **Kathleen O'Day** at 415-558-4534.

On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual

fee to the California Department of Industrial Relations ("DIR").

No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].

This Project shall incorporate the required partnering elements for **Partnering Level 3**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

This Contract is subject to the requirements of Administrative Code Chapter 12X, which prohibits the City from entering into any Contract with a Contractor that has its United States headquarters in a state with laws that perpetuate discrimination against LGBT populations ("Covered State") or where any or all of the work on the contract will be performed in any of those states. A list of states on the Covered State List can be found at: <https://oag.ca.gov/ab1887>.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Price basis. Progressive payments will be made.

The Contract will be awarded to the responsible responsive bidder with the lowest Best Value Score.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts are not applicable to this contract. LBE Subcontracting Participation Requirement is 20%. Call Selormey Dzikunu at 415-554-8369 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve

80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on June 15, 2018 at 10:00 am at 2241 Jerrold Ave, San Francisco, CA 94124.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "B" license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

6/14/18

CNS-3142074#

SMALL BUSINESS EXCHANGE

Tech Investment in Construction Doubles in Past Decade

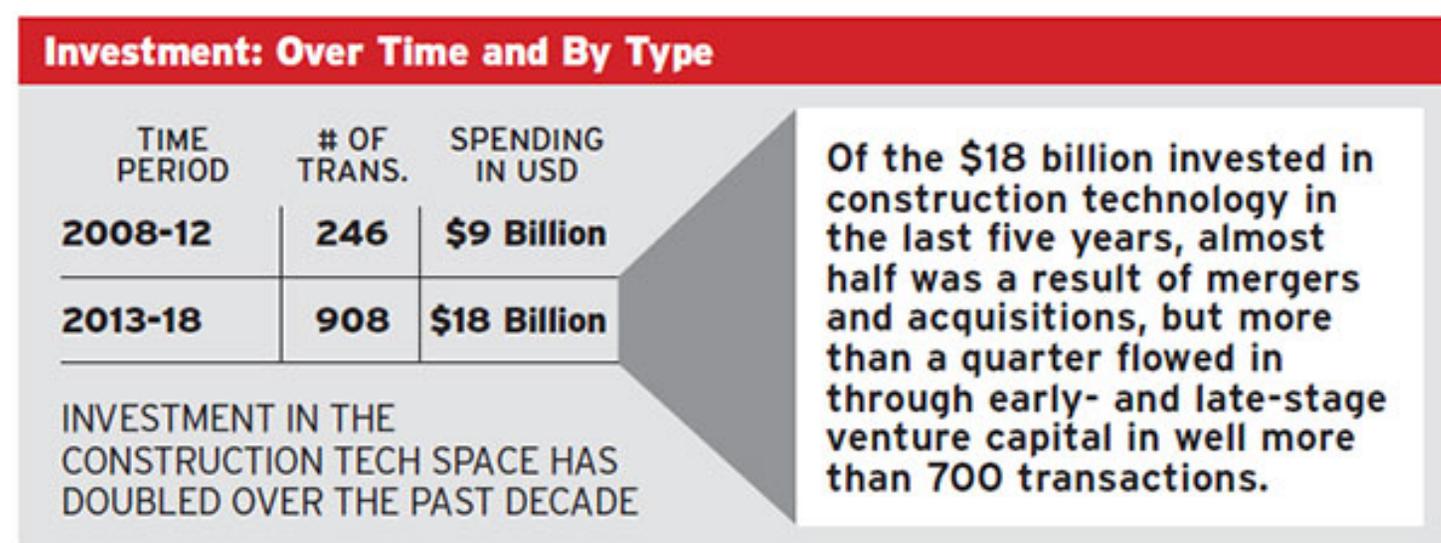
Continued from page 1

An industry ripe for new technology is driving new investment, according to Darren Bechtel, co-founder of venture capital firm Brick and Mortar Ventures. "Venture capital sees value, so they start placing bets, and all the mergers and acquisitions say 'there's value here, let's buy in,'" he said. "Placing bets only works if the industry and users are ready, willing and able to adopt technology. It suggests we're at a time where there's a tectonic shift and the industry's woken up."

The promise of comprehensive project data was a major theme at the conference, where Mani Golparvar-Fard, COO and co-founder of Reconstruct Inc. and associate professor at the University of Illinois at Urbana-Champaign, talked about how computer vision can improve project schedules. Tapping into the visual data you already have on the jobsite—images, videos and point clouds—and using it with BIM and schedule data can improve the planning and coordination of schedules and streamline communication, he explained.

At a superintendent meeting with subs, for example, a project manager can engage in a conversation by location, communicating risk for potential delays. Now the subs can be alerted to expectations about their performance in the future and engaged in a conversation about how to improve the schedule. When you start using visual data, it brings "transparency to the processes on the jobsite, and because there is an element of AI and the prediction of risk, you can help eliminate potential problems," Golparvar-Fard said.

Applying raw computing power and data analytics to the problems of construction was a run-



SOURCE: MCKINSEY & CO.

ning theme at FutureTech. But getting the buy-in required to do the sort of broad data analysis necessary may still be a ways off, argued Jit Kee Chin, chief data officer at Suffolk Construction. "Spotting these opportunities requires a different way of thinking, and I think the industry is starting to move in that direction, but I don't know that we're quite there," she said. Companies operate on slim margins, and project teams unwilling to share data with potential future competitors are impeding efforts to bring data analytics to construction. "The [data] fragmentation across different GCs, or across the value chain as data is held by the owner, the architect, GC and subs—how do you actually bring that together and drive lower the cost of construction overall? And how can you have everybody share

in the upside of that rather than all of the money go back to the owner?"

The emergence of artificial intelligence and machine-learning technologies targeted at construction drew a crowd, particularly efforts from startups Alice Technologies and Grit. Both systems digest multiple construction schedules and look for spaces where improvements can be made and time saved. A hushed crowd watched as a sequencing animation played for an Alice-driven bridge project, where elements were completed in a seemingly random order, but the pieces all fit to meet the project's optimal schedule.

Some big benefits of new technology were seen in a presentation by Kiewit on the reconstruction of the damaged spillway at the Oroville Dam in 2017. Working on an extreme schedule, Kiewit used drone surveys to speed the project and pro-

vide weekly documentation of site conditions and construction progress. While they had to dodge other drones on site and numerous helicopter flyovers, Kiewit's John Watson said cost was not an issue. "The data sold itself," he said.

Adapting cutting-edge technologies to work for the construction industry can come with mixed results, but interest remains high. In a panel discussion on attempts to bring the distributed digital ledger of the blockchain to construction, Tom Wendling of Jacobs Engineering said his firm is taking a cautious approach to the technology, but sees potential for more transparency in engineering work. "It's too early to be competitive; we're still getting our bearings, so we have to cooperate. And blockchain itself is the sharing of information that allows for that."

SOURCE: www.enr.com

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381451-00

Fictitious Business Name(s):
Final Assembly
 Address
2269 Chestnut Street, Suite 155, San Francisco, CA 94123
 Full Name of Registrant #1
Final Assembly Product Development, LLC (CA)
 Address of Registrant # 1
2269 Chestnut Street, Suite 155, San Francisco, CA 94123

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/10/2018**

Signed: **Sean Murphy, Owner**

This statement was filed with the County Clerk of San Francisco County on **5/15/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fanny Wong**
Deputy County Clerk
5/15/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381552-00

Fictitious Business Name(s):
Hue Hair Salon
 Address
1460 Webster Street #6, San Francisco, CA 94115
 Full Name of Registrant #1
Guomin Jiang
 Address of Registrant # 1
39 Edinburgh Street, San Francisco, CA 94112
 Full Name of Registrant #2
Maria Capalla
 Address of Registrant # 2
1460 Webster Street #6, San Francisco, CA 94115

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Maria Capalla**

This statement was filed with the County Clerk of San Francisco County on **5/22/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jessa Lazo**
Deputy County Clerk
5/22/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381484-00

Fictitious Business Name(s):
Indvstry
 Address
474 Vallejo Street, Suite #2, San Francisco, CA 94133
 Full Name of Registrant #1
Maurice Clarke
 Address of Registrant # 1
474 Vallejo Street, Suite #2, San Francisco, CA 94133

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/14/2018**

Signed: **Maurice Clarke**

This statement was filed with the County Clerk of San Francisco County on **5/16/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
5/16/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381731-00

Fictitious Business Name(s):
Jackson Maxwell Raynard
 Address
One Sansome Street, 35th Floor, San Francisco, CA 94104
 Full Name of Registrant #1
Eric Raynard
 Address of Registrant # 1
2058 33rd Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/4/2018**

Signed: **Eric Raynard**

This statement was filed with the County Clerk of San Francisco County on **6/4/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
6/4/2018

6/7/2018 + 6/14/2018 + 6/21/2018 + 6/28/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381515-00

Fictitious Business Name(s):
Just In Moments Production
 Address
2062 45th Avenue, San Francisco, CA 94116
 Full Name of Registrant #1
Justin Terrence Yap
 Address of Registrant # 1
2062 45th Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Justin Yap**

This statement was filed with the County Clerk of San Francisco County on **5/18/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Homyrah Alocozy**
Deputy County Clerk
5/18/2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381656-00

Fictitious Business Name(s):
Lora Pooch Service
 Address
711 Pacific Avenue, San Francisco, CA 94133
 Full Name of Registrant #1
Yang Zhang
 Address of Registrant # 1
711 Pacific Avenue, San Francisco, CA 94133

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/12/2018**

Signed: **Yang Zhang**

This statement was filed with the County Clerk of San Francisco County on **5/29/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
5/29/2018

6/7/2018 + 6/14/2018 + 6/21/2018 + 6/28/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381551-00

Fictitious Business Name(s):
Neutral
 Address
3157 Geary Blvd., San Francisco, CA 94118
 Full Name of Registrant #1
18 Grams, LLC (CA)
 Address of Registrant # 1
3157 Geary Blvd., San Francisco, CA 94118

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Van Pan, President**

This statement was filed with the County Clerk of San Francisco County on **5/22/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
5/22/2018

5/31/2018 + 6/7/2018 + 6/14/2018 + 6/21/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381670-00

Fictitious Business Name(s):
1.) Proactif
2.) Sifuture
 Address
160 Brannan Street, Apt #402, San Francisco, CA 94107
 Full Name of Registrant #1
Cepand (CA)
 Address of Registrant # 1
160 Brannan Street, Apt #402, San Francisco, CA 94107

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5/29/2016**

Signed: **Bobak Soltarian**

This statement was filed with the County Clerk of San Francisco County on **5/29/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Mariedyne L. Argente**
Deputy County Clerk
5/29/2018

6/14/2018 + 6/21/2018 + 6/28/2018 + 7/5/2018

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0381661-00

Fictitious Business Name(s):
1.) SFRE Solutions
2.) SF Real Estate Solutions
 Address
2282 Market Street, San Francisco, CA 94114
 Full Name of Registrant #1
Intellimove Realty Group, Inc. (CA)
 Address of Registrant # 1
2282 Market Street, San Francisco, CA 94114

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/01/2011**

Signed: **Christopher Sprague, CEO/President**

This statement was filed with the County Clerk of San Francisco County on **5/29/2018**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
5/29/2018

5/31/2018 + 6/7/2018 + 6/14/2018 + 6/21/2018

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) Jackson Maxwell Raynard
 Located at **One Sansome Street #3500, San Francisco, CA 94104**

This fictitious business name was filed in the County of San Francisco on **05/07/2017** under file **A-0374625-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Eric Raynard
2058 33rd Avenue, San Francisco, CA 94116

Full Name of Registrant #2
Jack Raynard
2250 40th Avenue, San Francisco, CA 94116

This business was conducted by a **A GENERAL PARTNERSHIP**

Signed: **Jack Raynard**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Mariedyne L. Argente, Deputy County Clerk**
5/31/2018

6/7/2018 + 6/14/2018 + 6/21/2018 + 6/28/2018

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME
 CASE NO. CNC 18-553890

PETITIONER OR ATTORNEY
Stephen Timothy Frey
81 Alvarado Street, San Francisco, CA 94110

TO ALL INTERESTED PERSONS:
 1. Petitioner **Stephen Timothy Frey** for a decree changing names as follows:

Stephen Timothy Frey changed to **Stephen Kade Frey**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
 Date: **June 14, 2018** Time: **9:00 AM** Dept: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
 COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

KALENE APOLONIO, Clerk
 DATED - May 9, 2018

5/24/2018 + 5/31/2018 + 6/7/2018 + 6/14/2018

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